

Jakarta, 17 May 2018

119/Intiland/CS/TVR/V/2019

To:

PT Bursa Efek Indonesia / Indonesia Stock Exchange
Indonesia Stock Exchange Building,
Jalan Jend. Sudirman Kav. 52-53
Jakarta

Report on the Annual Public Expose – PT Intiland Development Tbk

Dear Sir/Madam,

PT Intiland Development Tbk. (“**Company**”) hereby submits its report on the Annual Public Expose for 2019 as follows:

Day and Date	Wednesday, 15 May 2018
Time	11:15 – 11:45 Western Indonesia Time (WIB)
Venue	Star Room Podium Intiland Tower, Jalan Jend. Sudirman 32, Jakarta Pusat.
Management present	<ol style="list-style-type: none">1. Mr Archied Noto Pradono, Director2. Mr Permadi Indra Yoga, Direktur3. Mdm. Theresia Rustandi, Corporate Secretary
Presentation topics	<p>Mdm. Theresia Rustandi presented the following:</p> <ol style="list-style-type: none">1. Intiland’s competitive advantage2. Intiland’s history3. Intiland’s milestones and awards4. Intiland’s Board of Commissioners and Directors5. Intiland’s development strategy6. Intiland’s portfolio diversification7. Intiland’s land bank8. Financial highlights for 20189. Marketing sales growth in 1Q201910. Recurring income11. Results of the Annual General Meeting of Shareholders 2019 <p>Mr Permadi Indra Yoga presented the following:</p> <ol style="list-style-type: none">1. Intiland’s development in the future

	2. Planning/development concept for POINS Square
Questions and Answers	
Questions	Answers
<p>Anto Erawan – rumahhokie.com</p> <ol style="list-style-type: none"> 1. Where are the locations of Intiland’s land bank? 2. What is the recurring income achieved until the present day and what is the target at the end of year? 3. For 2019, will there be new projects or will it be development of existing projects? 	<ol style="list-style-type: none"> 1. About 79% of our land bank is located in Jakarta and surrounding areas while 21% in Surabaya and surrounding areas. Intiland has an extensive land inventory for the next 20 years. 2. The recurring income in 1Q2019 was 18%. Intiland’s aims to achieve at least 10% growth in recurring income over the last year. We expect an increase from SQ (South Quarter) since its occupancy rate is still at 70%. 3. Our focus in 2019 is to sell inventories. There are several new projects, but we are waiting for the right moment. We have one project in Jakarta and another in Surabaya. Nevertheless, our main focus is to sell inventories that highlight the features of Intiland’s projects located close to MRT stations
<p>Novi – Bisnis Indonesia</p> <ol style="list-style-type: none"> 1. What is the amount of marketing sales up to April 2019? 2. What are Intiland’s expectations after the presidential elections? 3. Please describe Intiland’s strategy in the second half of the year. 	<ol style="list-style-type: none"> 1. We publish marketing sales performance on a quarterly basis. The next result will be published in June 2019. 2. After the presidential elections, we expect conditions to improve, such that consumers no longer adopt a wait-and-see attitude and start to make purchases. 3. We are holding the <i>Stay on Blue Line</i> campaign to highlight the features of Intiland’s projects located close to MRT stations.
<p>Rizal – CNBC Indonesia</p> <ol style="list-style-type: none"> 1. In Intiland’s view, is the interest rate of 6% ideal? 2. Are there plans to procure land from outside of Java? This refers to the proposal to move the country’s capital. 	<ol style="list-style-type: none"> 1. Intiland always expects interest rates to be favourable. Nonetheless, it is better if the interest rate drops. The interest rate for Intiland’s home loan is quite competitive and we remain highly optimistic. 2. Intiland is still focused in Jakarta and Surabaya and its surrounding areas. As for the capital city, we will wait for further information from

	the government.
<p>Farid – Investor Daily</p> <ol style="list-style-type: none"> 1. Are there plans to issue global bonds in this year? 2. What is the capex (capital expenditure) for this year? 3. Are there plans for expansion or acquisition? 	<ol style="list-style-type: none"> 1. There are no plans to issue global bonds since we have secured a syndicated loan from BNI and BCA. 2. The total capex for 2019 is Rp1.5 trillion. The capex is used to complete projects currently under construction and projects already sold. 3. In terms of land bank expansion, we are open to collaboration opportunities with parties who own land in strategic locations.

We have also attached the attendance list of the public expose.

We thank you for your kind attention.

Yours Faithfully,

[signed]

Theresia Rustandi
Corporate Secretary

<p>DISCLAIMER: This Document is a translation of an official document issued by the respective party. Every effort has been made to ensure that the contents of this document are identical, accurate, and faithful to that published in Bahasa Indonesia. If there are discrepancies between the Bahasa Indonesia and English document, the Bahasa Indonesia document shall prevail.</p>
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