

Investor Update

30 January 2026



Highlights

- FY25 marketing sales reached Rp 1,607.8 billion (80.4% of FY25 target)
- FY26 marketing sales target is Rp 2.0 trillion

Intiland Announces FY25 Marketing Sales Achievement

PT Intiland Development Tbk (“DILD” or “the Company”) announces its marketing sales performance for the full year of 2025.

DILD reports Rp 1,607.8 billion marketing sales in FY25

The Company booked marketing sales of Rp 1,607.8 billion in FY25, compared to Rp 1,639.0 billion in FY24. The Company reached 80.4% of the total FY25 target of Rp 2.0 trillion. In addition, the Company estimates recurring income of approximately Rp 930.3 billion in FY25, compared to Rp 883.7 billion in FY24.

The main sales contributor came from the landed residential segment with a total Rp 830.8 billion, mainly from the sales of commercial land in Graha Famili, residential lot in Regatta, residential house sales from Graha Natura, Brezza, Amesta Living, and South Grove.

The industrial estate segment recorded marketing sales with a total Rp 638.2 billion was derived from sales of industrial lots in Batang Industrial Park, Ngoro Industrial Park and the warehouse in Aeropolis Technopark.

The mixed-use & high-rise segment generated marketing sales of Rp 138.7 billion, primarily came from 57 Promenade, The Rosebay, SQ Res, 1Park Avenue and Regatta.

FY25 Marketing Sales Breakdown

The breakdown of FY25 marketing sales achievement is as follows:

Table 4: Marketing Sales (in Rp billion)

No	Project	FY25 Results	FY24 Results	% of Change
1	Mixed-use & high-rise	138.7	193.2	-28.2%
2	Landed residential	830.8	878.9	-5.5%
3	Industrial estate	638.2	567.0	12.6%
	Total	1,607.8	1,639.0	-1.9%

The contribution based on location is as follows:

Table 5: Marketing Sales (in Rp billion)

No	Location	FY25 Results	FY24 Results	% of Change
1	Greater Jakarta	594.9	561.9	5.9%
2	Greater Surabaya	1,012.9	1,077.2	-6.0%
	Total	1,607.8	1,639.0	-1.9%

FY26 Marketing Sales Target

The Company aims to reach Rp 2.0 trillion marketing sales in 2026. The FY26 marketing sales target consists of selling the existing projects. The Company is planning to launch a new industrial estate project in Jombang, East Java.

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