

Investor Update

27 March 2026



Highlights

- FY25 revenues reported of Rp 2,462.4 billion
- FY25 net profit recorded at Rp 64.3 billion

Intiland Announces FY25 Earnings

PT Intiland Development Tbk (“DILD” or “the Company”) announces its financial performance for the full year of 2025.

The Company booked revenues of Rp 2,462.4 billion in FY25

In the full year of 2025, the Company reported revenues totaling Rp 2,462.4 billion, decreased 3.6% YoY from Rp 2,553.3 billion in the comparable period. The decline was mainly due to lower revenues from the mixed-use & high-rise and industrial estate projects.

The Company recorded a net profit attributable to the parent company of Rp 64.3 billion, a decrease from a net profit of Rp 174.8 billion in the same period of 2024.

Additionally, the total debt decreased by 25% yoy to Rp 3,081.3 billion in FY25, compared to Rp 4,109.0 billion in FY24. The trend was in line with the deleveraging strategy. The Company has also fully paid for the sustainable Sukuk Ijarah phases 2 and 3 due in 2025, totaling a total of Rp 375.0 billion.

Revenues Breakdown

The development revenues contributed Rp 1,514.7 billion in 2025, or decreased by 9.3% yoy from Rp 1,669.5 billion in 2024. Meanwhile, the recurring revenues generated Rp 947.7 billion in 2025, or increased by 7.2% yoy from Rp 883.8 billion in 2024, demonstrating positive growth in line with the Company’s objective to sustain revenue expansion while continuing to manage costs.

Table 1: Financial Highlights (in Rp billion)

Profit & Loss Statement	FY25	FY24	% Change
Revenues	2,462.4	2,553.3	-3.6%
Gross Profit	960.5	785.4	22.3%
Operating Profit	672.2	454.2	48.0%
Profit for the Year	178.6	263.9	-32.3%
Net Income	64.3	174.8	-63.2%
EPS	6.2	16.9	-63.2%
Gross Profit Margin	39.0%	30.8%	
Operating Profit Margin	27.3%	17.8%	
Net Income Margin	2.6%	6.8%	
Balance Sheet	FY25	FY24	% Change
Total Assets	13,117.0	13,703.6	-4.3%
Total Liabilities	6,330.1	6,956.6	-9.0%
Total Equity	6,786.9	6,746.9	0.6%
Contract Liabilities	1,280.5	1,257.9	1.8%
Cash & Cash Equivalent	944.4	752.3	25.5%
Total Debt	3,081.3	4,109.0	-25.0%
Net Debt to Equity	31.5%	49.8%	

The highest contribution from FY25 total revenue was derived from the recurring income segment Rp 947.7 billion (38.5%), the landed residential segment Rp 782.0 billion (31.8%), the industrial estate segment Rp 510.4 billion (20.7%), and the mixed-use & high-rise residential segment Rp 222.3 billion (9.0%).

The revenues derived from the landed residential segment primarily came from the sales of land lots and delivery of housing units in Graha Famili, Brezza, Regatta, Serenia, South Grove and Graha Natura.

The revenues from the industrial estate segment were mainly derived from the sales of industrial land lots in Batang Industrial Park and Ngoro Industrial Park, as well as warehouses in Aeropolis Technopark. The industrial estate recorded a decline of approximately 20% in sales recognition; however, this was partially offset by an improvement in the average selling price of around 12%.

The revenues booked from the mixed-use & high-rise projects was primarily generated from the revenue recognition of 57 Promenade, SQ Res, Rosebay, 1Park Avenue, Spazio and Regatta.

Meanwhile, the recurring revenues came from the sport clubs and facilities, rental of office spaces and retail, standard factory buildings from the industrial estate and others.

Table 2: Revenues Breakdown (in Rp billion)

Revenues	2025	2024	YoY %	% 2025 to Total	% 2024 to Total
Development Revenues	1,514.7	1,669.5	-9.3%	61.5%	65.4%
Mixed-use & high-rise	222.3	371.8	-40.2%	9.0%	14.6%
Landed residential	782.0	659.4	18.6%	31.8%	25.8%
Industrial estate	510.4	638.3	-20.0%	20.7%	25.0%
Recurring Revenues	947.7	883.8	7.2%	38.5%	34.6%
Offices	253.5	259.3	-2.2%	10.3%	10.2%
Facilities	533.5	477.4	11.7%	21.7%	18.7%
Industrial Estate	113.2	105.9	6.9%	4.6%	4.1%
Hotel	46.1	39.5	16.9%	1.9%	1.5%
Others	1.4	1.7	-17.0%	0.1%	0.1%
Total Revenues	2,462.4	2,553.3	-3.6%	100.0%	100.0%

Table 3: Gross Profit Margin

Segment	2025	2024
Mixed-use & high-rise	37.0%	39.1%
Landed residential	58.0%	39.8%
Industrial estate	41.0%	28.8%
Investment properties	22.7%	21.9%
Gross Profit Margin	39.0%	30.8%

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