

Investor Update

30 April 2026



Highlights

- 1Q26 revenues reported of Rp 619.8 billion
- 1Q26 net profit was recorded at Rp 14.0 billion
- 1Q26 marketing sales were Rp 169.0 billion

Intiland Announces 1Q26 Earnings and 1Q26 Marketing Sales Achievement

PT Intiland Development Tbk (“DILD” or “the Company”) announces its financial and marketing sales performance for the first three months of 2026.

The Company booked revenues of Rp 619.8 billion in 1Q26

In the first three months of 2026, the company reported revenues totaling Rp 619.8 billion, decreased 3.3% yoy from Rp 640.8 billion in the comparable period. This was primarily driven by lower contributions from the mixed-use & high-rise and industrial estate segments.

In 1Q26 the Company recorded a net profit attributable to the parent company of Rp 14.0 billion, a decreased from Rp 19.7 billion in 1Q25.

Additionally, total debt decreased by 23.2% yoy to Rp 3,062.6 billion in 1Q26, compared to Rp 3,985.3 billion in 1Q25, reflecting the Company’s continued commitment to its deleveraging strategy.

Revenues Breakdown

The development revenues contributed Rp 387.1 billion in 1Q26, or decreased by 8.5% yoy from Rp 423.1 billion in 1Q25. Meanwhile, the recurring revenues generated Rp 232.6 billion in 1Q26, or increased by 6.9% yoy from Rp 217.7 billion in 1Q25.

Table 1: Financial Highlights (in Rp billion)

Profit & Loss Statement	1Q26	1Q25	% Change
Revenues	619.8	640.8	-3.3%
Gross Profit	222.3	226.6	-1.9%
Operating Profit	144.5	138.1	4.6%
Profit (Loss) for the Year	16.4	30.3	-45.7%
Net Income (Loss)	14.0	19.7	-29.0%
EPS	1.3	1.9	-29.0%
Gross Profit Margin	35.9%	35.4%	
Operating Profit Margin	23.3%	21.6%	
Net Income (Loss) Margin	2.3%	3.1%	
Balance Sheet	1Q26	FY25	% Change
Total Assets	12,931.8	13,117.0	-1.4%
Total Liabilities	6,166.0	6,330.1	-2.6%
Total Equity	6,765.8	6,786.9	-0.3%
Contract Liabilities	1,170.0	1,280.5	-8.6%
Cash & Cash Equivalent	877.7	944.4	-7.1%
Total Debt	3,062.6	3,081.3	-0.6%
Net Debt to Equity	32.3%	31.5%	

The highest contribution from 1Q26 total revenue was derived from the recurring income segment Rp 232.6 billion (37.5%), the industrial estate segment Rp 227.4 billion (36.7%), the landed residential segment Rp 121.9 billion (19.7%) and the mixed-use & high-rise residential segment Rp 37.9 billion (6.1%).

The recurring revenues came from the sport clubs and facilities, rental of office spaces and retail, standard factory buildings from the industrial estate and others.

The revenues from the industrial estate segment was mainly came from the sales of industrial land lots in Batang Industrial Park, Ngoro Industrial Park and warehouses in Aeropolis Technopark.

The revenues derived from the landed residential segment primarily came from the delivery of housing units in Serenia Hills, Graha Natura, Brezza, South Grove and Talaga Bestari

Meanwhile, the revenues booked from the mixed-use & high-rise projects was primarily generated from the revenue recognition of 57 Promenade, SQ Res, Rosebay, Aeropolis, Praxis, and Spazio Tower.

Table 2: Revenues Breakdown (in Rp billion)

Revenues	1Q26	1Q25	YoY %	% 1Q26 to Total	% 1Q25 to Total
Development Revenues	387.1	423.1	-8.5%	62.5%	66.0%
Mixed-use & high-rise	37.9	67.5	-43.9%	6.1%	10.5%
Landed residential	121.9	111.5	9.3%	19.7%	17.4%
Industrial estate	227.4	244.1	-6.8%	36.7%	38.1%
Recurring Revenues	232.6	217.7	6.9%	37.5%	34.0%
Offices	65.1	62.4	4.4%	10.5%	9.7%
Facilities	124.1	119.6	3.8%	20.0%	18.7%
Industrial Estate	29.5	27.8	6.0%	4.8%	4.3%
Hotel	13.7	7.6	80.6%	2.2%	1.2%
Others	0.2	0.3	-36.3%	0.0%	0.1%
Total Revenues	619.8	640.8	-3.3%	100.0%	100.0%

Table 3: Gross Profit Margin

Segment	1Q26	1Q25
Mixed-use & high-rise	37.6%	37.2%
Landed residential	35.9%	42.4%
Industrial estate	45.0%	42.2%
Investment properties	26.6%	23.5%
Gross Profit Margin	35.9%	35.4%

DILD reports Rp 169.0 billion marketing sales in 1Q26

The Company booked marketing sales of Rp 169.0 billion in 1Q26, compared to Rp 469.2 billion in 1Q25, representing initial progress toward its FY26 target of Rp 2.0 trillion. In addition, the Company booked recurring income of Rp 232.6 billion in 1Q26, compared to Rp 217.7 billion in 1Q25.

The main sales contributor came from the landed residential segment with a total of Rp 127.1 billion, which derived from the sales of Graha Famili, Serenia Hills, and Graha Natura.

The mixed-use & high-rise segment generated marketing sales of Rp 27.6 billion, primarily came from 57 Promenade, Rosebay and SQ Res.

The industrial estate segment recorded marketing sales with a total of Rp 14.3 billion, which derived from the sales of warehouses in Aeropolis Technopark.

1Q26 Marketing Sales Breakdown

The breakdown of 1Q26 marketing sales achievement is as follows:

Table 4: Marketing Sales (in Rp billion)

No	Project	1Q26 Results	1Q25 Results	% of Change
1	Mixed-use & high-rise	27.6	35.7	-22.8%
2	Landed residential	127.1	22.0	478.0%
3	Industrial estate	14.3	411.6	-96.5%
	Total	169.0	469.2	-64.0%

The contribution based on location is as follows:

Table 5: Marketing Sales (in Rp billion)

No	Location	1Q26 Results	1Q25 Results	% of Change
1	Greater Jakarta	74.1	63.9	16.0%
2	Greater Surabaya	94.9	405.3	-76.6%
	Total	169.0	469.2	-64.0%

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